



2007. 4. 20.

# 이집트의 식품 바이어 정보

목차

## 1. 이집트의 식품 바이어 정보

내용문의

한국보건산업진흥원 통상협력팀

(02-2194-7428, yutaka2@khidi.or.kr)

## □ 이집트의 식품분야 바이어 정보

## ○ 바이어 정보

1. Class A for Trade & Agencies	
담당자/직책	Mr. Adham Zoheir Sadek (General Manager)
전화번호	(20-2) 403-6574
팩스	(20-2) 403-6574
휴대전화	(20-10) 540-3080
홈페이지	N/A
이메일	classatrading@hotmail.com
업종	Importer and Distributor
설립연도	N/A
직원 수	10
연간 매출액	N/A
취급품목	Biscuits and snacks
관심품목	Biscuits and snacks
주소	9, El-Nidal St., off El-Tayaran St., Nasr City, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	싱가포르, 인도네시아
제조기업 유무	No
회사연혁 및 정보	
<ul style="list-style-type: none"> <li>• Class A for trade &amp; agencies imports snacks mainly from Malaysia (Oriental, Double Decker). Importing from Malaysia as well as the Far East countries is better than importing from U.S.A because of its low shipping cost and the short shipping duration, which is very important in importing food to keep the expiration date.</li> <li>• The company is also distributor of nuts, dried fruits (almonds, nuts, pine nuts, apricot, paste, figs and prunes), mean while the company is concentrating in importing on the Far East countries specially Singapore and Indonesia.</li> <li>• Mr. Adham Zoheir Sadek mentioned that his company has a good experience in dealing and trading with the Far Eastern countries and he has the interest to trade with the Korean companies but this will be according the product and its prices, he added that the Korean products in the food stuff aren't widely expanded in Egypt and his company could deal with the Korean food industries which produce the food stuff which Class A company interested in.</li> </ul>	

## 2. Far Trading

담당자/직책	Mrs. Amal Fahmy (Marketing Manager)
전화번호	(20-2) 270-1250
팩스	(20-2) 271-8948
휴대전화	(20-12) 392-3701
홈페이지	N/A
이메일	elfar@starnet.com.eg
업종	Importer, Trade and distribution
설립연도	1995
직원 수	50
연간 매출액	N/A
취급품목	Food Stuff
관심품목	Food Stuff
주소	20, Abu El-Attahia St., Ext. Abbass El-Akkad St., Nasr City, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	노르웨이, 독일 등
제조기업 유무	No
<p>회사연혁 및 정보</p> <ul style="list-style-type: none"> <li>Far Trading company is an agent to many company working in many fields, working in tooth brushes, body care items, house requisities and food stuff, the company is importing from Norway, Germany, Italy, China, Switzerland and Spain., the company has five branches to market for the imported products.</li> <li>Mrs. Amal Fahmy said that she is very interested to deal with the Korean company but it depends on the prices mainly as it has to compete with the Egyptian products which is very good in quality and price, adding that if they entered a joint venture with one of the Egyptian companies will enhance their opportunity in the Egyptian market.</li> </ul>	

3. FMCG	
담당자/ 직책	Mr. Youssef El-Gammal (Commercial Manager)
전화번호	(20-2) 761-4390
팩스	(20-2) 761-4816
휴대전화	(20-12) 310-2176
홈페이지	N/A
이메일	fmcg@soficom.com.eg / yelgammal@link.net
업종	Agent & Importer
설립연도	1995
직원 수	320
연간 매출액	N/A
취급품목	Biscuits and Confectionary
관심품목	Biscuits and Confectionary
주소	54, Michel Bakhoun St., Dokki, Giza, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	영국, 터키
제조기업 유무	Yes
회사연혁 및 정보 <ul style="list-style-type: none"> <li>• FMCG company is a trading and manufacturing company which is importing and exporting, the company is importing breakfast cereals, biscuits and confectionery.</li> <li>• The company is processing the poultry products which are frozen and which is ready for cook, also the company is processing and exporting the juices (mango, guava, orange, apricot and mixed fruits).</li> <li>• The company is importing from United Kingdom and Turkey.</li> <li>• The company has some brand names like NADYA (poultry products) and FAKAHETA (juices).</li> <li>• Mr. Youssef El-Gammel said that he is an agent for United Biscuits (U.K.), this company has very good reputation, so he will be interested to deal with the Korean company in case it has products of excellent quality and have competing products adding that the packaging of their products will gain them much chances in the Egyptian market.</li> </ul>	

4. Mufaddal Enterprises	
담당자/ 직책	Mr. Hamza Ali Seif (Deputy General Manager)
전화번호	(20-2) 579-9781
팩스	(20-2) 579-9784
휴대전화	N/A
홈페이지	www.habbahabba.com
이메일	hamzaali@link.net
업종	Importer & distributor
설립연도	2002
직원 수	15
연간 매출액	N/A
취급품목	foodstuffs: lentils, beans, spice, nuts & snacks
관심품목	foodstuffs: lentils, beans, spice, nuts & snacks
주소	Maarouf Tower, 33B, Ramsis St., Down Town, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보 <ul style="list-style-type: none"> <li>Wahba Egypt for food industries was founded in ElOubour City, Cairo, Egypt 2002 and draws upon its 25 years of experience in Turkey with associate offices in Egypt, United Kingdom, Sri Lanka, India, United Arab Emirates and Iraq as well as an extensive global network of agents and suppliers.</li> <li>Across live continents, the mother company trades in pulses, legumes, dry fruits, spices, herbs, grains, oil seeds and tea, along the same lines came the decision to establish Wahba, pulses, legumes and grains manufacturing plant.</li> <li>With a sophisticated processing system warranted by the participation of American and Turkish associates, rest reassured, Wahba is connected with ensuring the quality of each of the 30,000,000 grains or habbas found in every metric ton of raw material</li> <li>Mr. Hamza said that he is interested to deal with Korea but first he wants to see some samples from the products, he also added that the price should be competitive. Mr. Hamza added that good advertising will be one of the main distribution channels which is a good reason which push the Korean company to choose good representative for them in the Egyptian market.</li> </ul>	

5. Middle East Trading-Ahmed Mahmoud Dahroug	
담당자/직책	Mr. Ahmed Dahroug (Owner)
전화번호	(20-2) 762-2650
팩스	(20-2) 761-1475
휴대전화	(20-12) 219-4117
홈페이지	N/A
이메일	met-dahroug@hotmail.com
업종	Agent & importer
설립연도	1977
직원 수	40
연간 매출액	N/A
취급품목	foodstuffs & confectionery of product Code
관심품목	foodstuffs & confectionery of product Code
주소	54, El-Ansar St., 11511B1B4E Dokki, Giza, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	스페인, 독일, 미국 등
제조기업 유무	No
회사연혁 및 정보 <ul style="list-style-type: none"> <li>• Middle East Trading company is a trading company which working on agencies and importing of food stuff and confectionery of product code.</li> <li>• The company is importing from Spain, Germany, United States, United Kingdom, Netherlands and Turkey.</li> <li>• Mr. Ahmed said that he is willing to meet the Korean company as he thinks that the Korean products will have very good prices and quality. Mr. Ahmed added that the main factors to penetrate the Egyptian market are: Brand Name, Packaging and price.</li> </ul>	

6. Integral Group	
담당자/ 직책	Mr. Khaled Hamdan (Import Manager)
전화번호	(20-3) 420-0237
팩스	(20-3) 425-2280
휴대전화	(20-12) 344-5018
홈페이지	N/A
이메일	azouzar@hotmail.com
업종	Importer & Distributor
설립연도	1994
직원 수	75
연간 매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	15th of May Sq., Smouha, Alexandria, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	이태리, 영국 등
제조기업 유무	No
<p>회사연혁 및 정보</p> <ul style="list-style-type: none"> <li>Integral company is an importer of food stuff like biscuits, rice and juices, also the company is a commercial agent for snacks &amp; pudding, pasta coffee, jam, vinegars, toffee &amp; drops, biscuit, rice,</li> <li>coccus, harisa &amp; pasta, fish products, peeled tomato and crackers</li> <li>The company is importing from Italy, United Kingdom, Tunisia, Pakistan and Switzerland.</li> <li>Mr. Khaled Hamdan informed that the Korean food stuffs in Egypt aren't widely popular due to the way of eating to both Egyptian and Koreans but his company would like to try dealing and trading with Korean companies and products but the product and its price should be proper to the Egyptians.</li> </ul>	

## 7. G.M.A

담당자/직책	Mr. Ahmed Mohamed Ali (Import Manager)
전화번호	(20-2) 401-8706
팩스	(20-2) 404-7067
휴대전화	(20-12) 290-4211
홈페이지	N/A
이메일	gmimports@yahoo.co.uk
업종	Importer & Distributor
설립연도	2000
직원 수	50
연간 매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	4, Fattah Refaat St., 7th District, Nasr City, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	스페인, 독일, 미국, 영국 등
제조기업 유무	No

## 회사연혁 및 정보

- G.M.A Trading company is a trading company which working on agencies and importing of food stuff and confectionery.
- The company is importing from Spain, Germany, United States, United Kingdom, Netherlands and Turkey.
- The company distributes their imports to supermarkets, hotels and restaurants.
- Mr. Ahmed Mohamed mentioned that the proper market for the Korean food stuffs is the big and hyper supermarkets and the Korean food products should be reasonable in prices due to the hard competition from the Egyptian products which is good in prices and quality, he added that it's better to start with samples to check its marketability in the Egyptian market.



8. Arab Mashreq Trade	
담당자/직책	Mr. Ashour Mohamed
전화번호	(20-2) 457-7237
팩스	(20-2) 453-8657
휴대전화	(20-12) 312-6203
홈페이지	N/A
이메일	N/A
업종	Importer & Trader
설립연도	1987
직원 수	100
연간 매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	33, Ibrahim St., Roxy, Heliopolis, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	터어키
제조기업 유무	No
<p>회사연혁 및 정보</p> <ul style="list-style-type: none"> <li>Arab Mashreq Trade company is a trading company for importing and distributing the food stuffs and the household articles, the company is importer for all kind of food stuffs which are sold in supermarkets and the company is distributing for supermarkets.</li> <li>The company is importing from Italy and Turkey.</li> <li>Mr. Ashour Mohamed mentioned that the Korean food stuffs will a new product as it isn't widely sold in Egyptian supermarkets or markets as there aren't a lot of importer for the Korean food stuffs in Egypt but there is an opportunity for the Korean food stuffs but the most important factors for entering the Egyptian market is the flavor, the packaging and the price.</li> </ul>	

9. American Int'l AIC	
담당자/직책	Mr. Hatem Fahmy (Owner)
전화번호	(20-2) 703-1650
팩스	(20-2) 703-1651
휴대전화	(20-10) 666-6675
홈페이지	N/A
이메일	hatem36@starnet.com.eg
업종	Agent, Importer and distributor
설립연도	1999
직원 수	15
연간 매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	6, St. No.296, New Maadi, Maadi, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	유럽
제조기업 유무	No
<p>회사연혁 및 정보</p> <ul style="list-style-type: none"> <li>American Int'l (AIC) company is a trading company for importing, trading and distributing food stuffs; the company is importing cheese, cake, wooding, cracks and coffee.</li> <li>The company is importing mainly from Europe (Italy, Germany, Switzerland, Turkey and Netherlands ), also USA.</li> <li>The company hasn't import any far eastern food stuff due to unfamiliarity with the Egyptians.</li> <li>Mr. Hatem Fahmy would like to introduce the Korean food stuffs for the Egyptian market but the Korean food should be familiar with the Egyptian cultures and their way of eating, he mentioned that the best way to introduce the Korean food stuffs is to distribute it and promote it in big and hyper supermarket as the imported food stuffs is always targeting a specific standard of living whose people are regularly visit the supermarkets.</li> </ul>	

10. Mecca Trading & Distribution	
담당자/직책	Mr. Saeed Hamam (General Manager)
전화번호	(20-2) 401-1927
팩스	(20-2) 402-0679
휴대전화	(20-12) 220-7330
홈페이지	N/A
이메일	saeedhamam@yahoo.com
업종	commercial agents
설립연도	1996
직원 수	19
연간 매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	34, Ahmed Hassan El-Zayat St., 7th District, Nasr City, Cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	사우디 아라비아, 한국 등
제조기업 유무	No
<p>회사연혁 및 정보</p> <ul style="list-style-type: none"> <li>• Mecca trading and distribution company is a trading company for importing, trading and distributing food stuffs; the company is importing biscuits, nuts and chewing gum.</li> <li>• The company imports from Saudi Arabia, United Arab Emirates and South Korea.</li> <li>• The company clients are hotels, supermarkets, restaurants and companies.</li> <li>• Mr. Saeed Hamam mentioned that his company already dealing with a Korean food stuff manufacturer which is Spoot company and the company is importing chewing gum from it, he added that his company has the interest to continue in cooperation with the Korean food stuff manufacturer in the same products which is nuts, biscuits, gums and confectioneries.</li> </ul>	

## 11. Golden Foods

담당자/직책	Mr. Reda Abd El-Aziz Mr. Sherif Sayed Mohamed (Maintenance Manager)
전화번호	(20-2) 833-2643 / 4 / 5
팩스	(20-2) 8332646 , 760-2282
휴대전화	(20-12) 787-6032 / (20-10) 192-4776
홈페이지	www.goldenfoods.com.eg
이메일	goldenfoods@menanet.net
업종	Manufacturer & Exporter
설립연도	1994
직원 수	200
연간 매출액	N/A
취급품목	confectionery, snakes & all kinds of biscuits [cheese & filled biscuits], chocolate & ice cream
관심품목	Machines for making confectionery, snakes & all kinds of biscuits [cheese & filled biscuits], chocolate & ice cream and packaging
주소	3rd, Ind. Zone, Plot No. 45, St. No. 86, 6th of October, Giza, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보	<ul style="list-style-type: none"> <li>• Golden Foods Co. is one of the leading Egyptian companies in the production of chocolate, confectionery and sweets. The company produces more than 15 products varying from chocolate bars in different flavors to snacks and rice crisps as well as sweets (hard boiled candies &amp; toffees).</li> <li>• The company produces more than 15 products varying from chocolate bars in different flavors to snacks and rice crisps as well as sweets (hard boiled candies &amp; toffees).</li> <li>• The company exports to many countries in Africa and Asia which gives it exposure on other markets, the thing that adds to its experience and enhances its quality to meet different tastes in different markets together with a very high potential in meeting the different customer needs.</li> <li>• The machinery used is supplied from the leading companies in the field of chocolate and confectionery machines manufacturing located in Europe. The thing that ensures high production quality due to the long experience of these companies in the technology of producing these machines and technical assistance in food technology whenever needed.</li> <li>• The company exports to Saudi Arabia, Kuwait, Jordan, United Arab Emirates, Algeria and Taiwan.</li> </ul>

12. King M Factory	
담당자/직책	Mr. Mohamed Abd El-Rahman Rady (Owner & General Manager)
전화번호	(20-2) 412-1017
팩스	(20-2) 412-0689
휴대전화	(20-10) 157-4980
홈페이지	<a href="http://www.kingm-egypt.com">http://www.kingm-egypt.com</a>
이메일	mradi@kingm-egypt.com / mord2005@yahoo.com
업종	Manufacturer
설립연도	1993
직원 수	50
연간 매출액	N/A
취급품목	all kinds of biscuits and cookies
관심품목	Machines for making biscuits and cookies and packaging
주소	Bldg. 259, 10th District, 2nd plot, Nasr City, cairo, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보 <ul style="list-style-type: none"> <li>• King M is one of the biggest food stuffs manufacturer in Egypt, the company produces Cookies - Tortillas - Cakes - Healthy Foods - Pizza - Apple Pies and Waffles.</li> <li>• The company distribute its products to many districts like supermarkets, companies and hotels for example (NESTLE Egypt, TGI FRIDAYS, CHILI's Restaurant, HILTON HOTELS, SOFITEL HOTELS, PEPSI COLA, MERIDEAN HOTELS, APPLEBEES, METRO SUPERMARKETS, ALFA SUPERMARKETS, SCHOOLS &amp; UNIVERSITIES).</li> <li>• The company is already importing machines from Korea to produce their products from making machines, packaging machines and packing materials so the company has a good experience in dealing and trading with the Korean companies.</li> <li>• Mr. Mohamed Rady mentioned that his company is interested in dealing with Korean food stuff manufacturer and introduce the proper Korean food stuff to the Egyptian market through producing it in their factories and through going into cooperation with the Korean food manufacturer to exchange know-how, machines and all the production requisites.</li> </ul>	

13. Mass Food	
담당자/직책	Mr. Alaa ElBahay (Chairman)
전화번호	(20-2) 833-3001 ~ 5
팩스	(20-2) 833-3004
휴대전화	N/A
홈페이지	www.massfood.com
이메일	alaa@massfood.com
업종	Manufacturer
설립연도	1995
직원 수	210
연간 매출액	N/A
취급품목	Corn flaks, rice and peanuts
관심품목	Machines for making Corn flaks, rice and peanuts, packaging and packaging material
주소	3rd, Industrial zone, plot 43, 6th of October city, Giza, Egypt
주거래기업	
공장 및 제조업체	
수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보 <ul style="list-style-type: none"> <li>• Mass Food company is a food stuff manufacturer specialized in breakfast cereals and peanuts; the company is expanding and exporting their products to many countries like USA, Japan, Australia, as well as Saudi Arabia, Bahrain, Kuwait, Libya, Jordan, Syria, Lebanon and Tunisia.</li> <li>• The company brand names are Temmy's (corn flaks).</li> <li>• The company is considered to be the only player in the field of corn flaks in Egypt and it monopolized the market.</li> <li>• Mr. Alaa ElBahay already visited Korea once before to make some cooperation with the Korean food stuff manufacturers and to introduce new Korean food stuff to the Egyptian market, so he mentioned that he is interested in dealing with the Korean food stuff to produce new products in the Egyptian market.</li> </ul>	

14. Horreya Food Industries (Horreya 2000)	
담당자/ 직책	Mr. Mohamed Salah Haridy (Export Manager)
전화번호	(20-2) 577-1591
팩스	(20-2) 579-7115
휴대전화	(20-12) 362-3858
홈페이지	www.expolink.org/horreia2000
이메일	Horreia@hotmail.com
업종	Manufacturer
설립연도	1987
직원 수	500
연간 매출액	N/A
취급품목	Dried confectionery (chocolates, syrups, hard candies, delight, tuices, chewing gum and biscuit)
관심품목	Machines for making Dried confectionery and packaging, packaging material
주소	B2, Industrial zone, Plot No. E1, ElOubour st., 10th of Ramadan, Sharkaya, Egypt.
주거래기업	
공장 및 제조업체	
주수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보	
<ul style="list-style-type: none"> <li>With a capital 12,677,000.00 L.E divided into 12,677 shares and the net fixed asset 14,803,824.00 L.E and has projects under execution with 717,420.00 L.E spent. The Company exports its productions to most of the Arab countries, African &amp; Asian Countries, some of South African countries, Canada and presently targeting the U.S. and European markets. Machines used in production and packing are imported from Germany, Italy, Holland and Turkey. The raw material and some of the packing materials are imported from France, Italy, Switzerland, Srilanka, Ghana and Malaysia. The company workforce is between 430 and 500 divided between administration, marketing and production.</li> <li>The company brand names are ACTION (biscuit), CHOCO HEND (Bonbon), HORREYA (syrup), AROSA (syrup), TOSHA (chocolate), PRAKA (chocolate).</li> <li>Mr. Mohamed Salah mentioned that he visited Korea before for making a mutual cooperation with the Korean food stuff manufacturers and to import machines for their production lines for producing their products and for packaging, so he mentioned that his company is interested to exchange the experience of food stuff production with the Korean manufacturers and Horreia 2000 can produce Korean food stuff with the cooperation of the Korean producers and exchange the help between the Korean and Egyptian companies to open the markets for each other.</li> </ul>	

15. Kamel Bakry for Foodstuffs (Cookie Man)	
담당자/ 직책	Engineer Mohamed Essam (Sales Manager)
전화번호	(02-3) 555-1030
팩스	(02-3) 555-1030
휴대전화	(02-10) 195-9055
홈페이지	www.cookieyman.com
이메일	cookeiman@link.net
업종	Manufacturer
설립연도	1986
직원 수	60
연간 매출액	N/A
취급품목	Cookies
관심품목	Machines for making cookies and packaging
주소	Cross Road Gamal Abd El-Nasser St. & Abu ElArab, Miami, Sidi Bishr, Alexandria, Alexandria, Egypt
주거래기업	
공장 및 제조업체	
주수입국가	N/A
제조기업 유무	Yes
회사연혁 및 정보	
<ul style="list-style-type: none"> <li>• Cookie Man company is one of the biggest confectionery producers in Egypt, the company produces cookies, biscuits, Danish and doughnuts, and distribute into the Egyptian local market, the company has a very good chain and distribution channels to distribute their products.</li> <li>• The company has a very ambitious and potential plan to expand in the future and tend to export their products to the Arab and Middle east countries.</li> <li>• The company brand name is COOKIE MAN.</li> <li>• Eng. Mohamed Essam mentioned that their company trend is to manufacturer and not importing but they would to exchange the know-how of making new products with the Korean food stuff manufacturers and they would like to make cooperation with the Korean companies to introduce new products to the Egyptian market.</li> </ul>	