

# □ 이집트 식품 바이어정보

1. Class A for Trade & Agencies	
담당자/직책	Mr. Adham Zoheir Sadek/General Manager
전화	(20-2) 403-6574
팩스	(20-2) 403-6574
휴대전화	(20-10) 540-3080
홈페이지	N/A
이메일	classatrading@hotmail.com
업종	Importer and Distributor
설립연도	N/A
직원수	10
연간매출액	N/A
취급품목	Biscuits and snacks
관심품목	Biscuits and snacks
주소	9, El-Nidal St., off El-Tayaran St., Nasr City, Cairo, Egypt
주거래국가	싱가포르, 인도네시아
공장 및 제조업체	No

회사연혁 및 회사정보

• Class A for trade & agencies imports snacks mainly from Malaysia (Oriental, Double Decker). Importing from Malaysia as well as the Far East countries is better than importing from U.S.A because of its low shipping cost and the short shipping duration, which is very important in importing food to keep the expiration date.

- The company is also distributor of nuts, dried fruits (almonds, nuts, pine nuts, apricot, paste, figs and prunes), mean while the company is concentrating in importing on the Far East countries specially Singapore and Indonesia.
- Mr. Adham Zoheir Sadek mentioned that his company has a good experience in dealing and trading with the Far Eastern countries and he has the interest to trade with the Korean companies but this will be according the product and its prices, he added that the Korean products in the food stuff aren't widely expanded in Egypt and his company could deal with the Korean food industries which produce the food stuff which Class A company interested in.

2. Far Trading	
담당자/직책	Mrs. Amal Fahmy/Marketing Manager
전화	(20-2) 270-1250
팩스	(20-2) 271-8948
휴대전화	(20-12) 392-3701
홈페이지	N/A
이메일	elfar@starnet.com.eg
업종	Importer, Trade and distribution
설립연도	1995
직원수	50
연간매출액	N/A
취급품목	Food Stuff
관심품목	Food Stuff
주소	20, Abu El-Attahia St., Ext. Abbass El-Akkad St., Nasr City, Cairo, Egypt
주거래국가	노르웨이, 독일 등
공장 및 제조업체	No

# 회사연혁 및 회사정보

- Far Trading company is an agent to many company working in many fields, working in tooth brushes, body care items, house requisities and food stuff, the company is importing from Norway, Germany, Italy, China, Switzerland and Spain., the company has five branches to market for the imported products.
- Mrs. Amal Fahmy said that she is very interested to deal with the Korean company but it depends on the prices mainly as it has to compete with the Egyptian products which is very good in quality and price, adding that if they entered a joint venture with one of the Egyptian companies will enhance their opportunity in the Egyptian market.

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3. FMCG	
담당자/직책	Mr. Youssef El-Gammal/Commercial Manager
전화	(20-2) 761-4390
팩스	(20-2) 761-4816
휴대전화	(20-12) 310-2176
홈페이지	N/A
이메일	fmcg@soficom.com.eg / yelgammal@link.net
업종	Agent & Importer
설립연도	1995
직원수	320
연간매출액	N/A
취급품목	Biscuits and Confectionary
관심품목	Biscuits and Confectionary
주소	54, Michel Bakhoum St., Dokki, Giza, Egypt
주거래국가	영국, 터어키
공장 및 제조업체	Yes

- FMCG company is a trading and manufacturing company which is importing and exporting, the company is importing breakfast cereals, biscuits and confectionery.
- The company is processing the poultry products which are frozen and which is ready for cook, also the company is processing and exporting the juices (mango, guava, orange, apricot and mixed fruits).
- The company is importing from United Kingdom and Turkey.
- The company has some brand names like NADYA (poultry products) and FAKAHETA (juices).
- Mr. Youssef El-Gammel said that he is an agent for United Biscuits (U.K.), this company has very good reputation, so he will be interested todeal with the Korean company in case it has products of excellent quality and have competing products adding that the packaging of their products will gain them much chances in the Egyptian market.

4. Mufaddal Enterprises	
담당자/직책	Mr. Hamza Ali Seif (Deputy General Manager)
전화	(20-2) 579-9781
팩스	(20-2) 579-9784
휴대전화	N/A
홈페이지	www.habbahabba.com
이메일	hamzaali@link.net
업종	Importer & distributor
설립연도	2002
직원수	15
연간매출액	N/A
취급품목	foodstuffs: lentils, beans, spice, nuts & snacks
관심품목	foodstuffs: lentils, beans, spice, nuts & snacks
주소	Maarouf Tower, 33B, Ramsis St., Down Town, Cairo, Egypt
주거래국가	N/A
공장 및 제조업체	Yes

- Wahba Egypt for food industries was founded in ElObour City, Cairo, Egypt 2002 and draws upon its 25 years of experience in Turkey with associate offices in Egypt, United Kingdom, Sri Lanka, India, United Arab Emirates and Iraq as well as an extensive global network of agents and suppliers.
- Across live continents, the mother company trades in pulses, legumes, dry fruits, spices, herbs, grains, oil seeds and tea, along the same lines came the decision to establish Wahba, pulses, legumes and grains manufacturing plant.
- With a sophisticated processing system warranted by the participation of American and Turkish associates, rest reassured, Wahba is connected with ensuring the quality of each of the 30,000,000 grains or habbas found in every metric ton of raw material
- Mr. Hamza said that he is interested to deal with Korea but first he wants to see some samples from the products, he also added that the price should be competitive. Mr. Hamza added that good advertising will be one of the main distribution channels which is a good reason which push the Korean company to choose good representive for them in the Egyptian market.

5. Middle East Trading-Ahmed Mahmoud Dahroug	
담당자/직책	Mr. Ahmed Dahroug/Owner
전화	(20-2) 762-2650
팩스	(20-2) 761-1475
휴대전화	(20-12) 219-4117
홈페이지	N/A
이메일	met-dahroug@hotmail.com
업종	Agent & importer
설립연도	1977
직원수	40
연간매출액	N/A
취급품목	foodstuffs & confectionery of product Code
관심품목	foodstuffs & confectionery of product Code
주소	54, El-Ansar St., 11511B1B4E Dokki, Giza, Egypt
주거래국가	스페인, 독일, 미국 등
공장 및 제조업체	No

- Middle East Trading company is a trading company which working on agencies and importing of food stuff and confectionery of product code.
- The company is importing from Spain, Germany, United States, United Kingdom, Netherlands and Turkey.
- Mr. Ahmed said that he is willing to meet the Korean company as he thinks that the Korean products will have very good prices and quality. Mr. Ahmed added that the main factors to penetrate the Egyptian market are: Brand Name, Packaging and price.

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6. G.M.A	
담당자/직책	Mr. Ahmed Mohamed Ali/Import Manager
전화	(20-2) 401-8706
팩스	(20-2) 404-7067
휴대전화	(20-12) 290-4211
홈페이지	N/A
이메일	gmaimports@yahoo.co.uk
업종	Importer & Distributor
설립연도	2000
직원수	50
연간매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	4, Fattah Refaat St., 7th District, Nasr City, Cairo, Egypt
주거래국가	스페인, 독일, 미국, 영국 등
공장 및 제조업체	No

- G.M.A Trading company is a trading company which working on agencies and importing of food stuff and confectionery.
- The company is importing from Spain, Germany, United States, United Kingdom, Netherlands and Turkey.
- The company distributes their imports to supermarkets, hotels and restaurants.
- Mr. Ahmed Mohamed mentioned that the proper market for the Korean food stuffs is the big and hyper supermarkets and the Korean food products should be reasonable in prices due to the hard competition from the Egyptian products which is good in prices and quality, he added that it's better to start with samples to check its marketability in the Egyptian market.

7. Integral Group	
담당자/직책	Mr. Khaled Hamdan/Import Manager
전화	(20-3) 420-0237
팩스	(20-3) 425-2280
휴대전화	(20-12) 344-5018
홈페이지	N/A
이메일	azouzar@hotmail.com
업종	Importer & Distributor
설립연도	1994
직원수	75
연간매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	15th of May Sq., Smouha, Alexandria, Egypt
주거래국가	이태리, 영국 등
공장 및 제조업체	No

### 회사연혁 및 회사정보

• Integral company is an importer of food stuff like biscuits, rice and juices, also the company is a commercial agent for snacks & pudding, pasta coffee, jam, vinegars, toffee & drops, biscuit, rice, coccus, harisa & pasta, fish products, peeled tomato and crackers

• The company is importing from Italy, United Kingdom, Tunisia, Pakistan and Switzerland.

• Mr. Khaled Hamdan informed that the Korean food stuffs in Egypt aren't widely popular due to the way of eating to both Egyptian and Koreans but his company would like to try dealing and trading with Korean companies and products but the product and its price should be proper to the Egyptians.

8. Arab Mashreq Trade	
담당자/직책	Mr. Ashour Mohamed
전화	(20-2) 457-7237
팩스	(20-2) 453-8657
휴대전화	(20-12) 312-6203
홈페이지	N/A
이메일	N/A
업종	Importer & Trader
설립연도	1987
직원수	100
연간매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	33, Ibrahim St., Roxy, Heliopolis, Cairo, Egypt
주거래국가	터어키
공장 및 제조업체	No

회사연혁 및 회사정보

• Arab Mashreq Trade company is a trading company for importing and distributing the food stuffs and the household articles, the company is importer for all kind of food stuffs which are sold in supermarkets and the company is distributing for supermarkets.

• The company is importing from Italy and Turkey.

• Mr. Ashour Mohamedmentioned that the Korean food stuffs will a new product as it isn't widely sold in Egyptian supermarkets or markets as there aren't a lot of importer for the Korean food stuffs in Egypt but there is an opportunity for the Korean food stuffs but the most important factors for entering the Egyptian market is the flavor, the packaging and the price.

9. American Int'I AIC	
담당자/직책	Mr. Hatem Fahmy/Owner
전화	(20-2) 703-1650
팩스	(20-2) 703-1651
휴대전화	(20-10) 666-6675
홈페이지	N/A
이메일	hatem36@starnet.com.eg
업종	Agent, Importer and distributor
설립연도	1999
직원수	15
연간매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	6, St. No.296, New Maadi, Maadi, Cairo, Egypt
주거래국가	유럽
공장 및 제조업체	No

회사연혁 및 회사정보

• American Int'l (AIC) company is a trading company for importing, trading and distributing food stuffs; the company is importing cheese, cake, wooding, cracks and coffee.

- The company is importing mainly from Europe (Italy, Germany, Switzerland, Netherlands and Turkey), also USA.
- The company hasn't import any far eastern food stuff due to unfamiliarity with the Egyptians.
- Mr. Hatem Fahmy would like to introduce the Korean food stuffs for the Egyptian market but the Korean foodshould be familiar with the Egyptian cultures and their way of eating, he mentioned that the best way to introduce the Korean food stuffs is to distribute it and promote it in big and hyper supermarket as the imported food stuffs is always targeting a specific standard of living whose people are regularly visit the supermarkets.

10. Mecca Trading & Distribution	
담당자/직책	Mr. Saeed Hamam/General Manager
전화	(20-2) 401-1927
팩스	(20-2) 402-0679
휴대전화	(20-12) 220-7330
홈페이지	N/A
이메일	saeedhamam@yahoo.com
업종	commercial agents
설립연도	1996
직원수	19
연간매출액	N/A
취급품목	foodstuffs
관심품목	foodstuffs
주소	34, Ahmed Hassan El-Zayat St., 7th District, Nasr City, Cairo, Egypt
주거래국가	사우디 아라비아, 한국 등
공장 및 제조업체	No

## 회사연혁 및 회사정보

• Mecca trading and distribution company is a trading company for importing, trading and distributing food stuffs; the company is importing biscuits, nuts and chewing gum.

- The company imports from Saudi Arabia, United Arab Emirates and South Korea.
- The company clients are hotels, supermarkets, restaurants and companies.

• Mr. Saeed Hamam mentioned that his company already dealing with a Korean food stuff manufacturer which is Spoot company and the company is importing chewing gum from it, he added that his company has the interest to continue in cooperation with the Korean food stuff manufacturer in the same products which is nuts, biscuits, gums and confectioneries.