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캐나다 식품 바이어정보

목차

1. 캐나다 식품 바이어정보

내용문의 한국보건산업진흥원 국제의료협력팀 (02-2194-7453, hahj100@khidi.or.kr)



□ 캐나다 식품 분야 바이어 정보

| 1. Loblaws Companies Limited | |
|------------------------------|-----------------------------------|
| 담당자/직책 | Mr. Don Narvas/ Senior Specialist |
| 전화번호 | 1-905-459-2500 x.7764 |
| 팩스 | 1-905-861-2607 |
| 홈페이지 | www.loblaw.com |
| 업종 | Supermarket Chain |
| 설립연도 | 1956 |
| 직원수 | 139,000 |
| 연간매출액 | CAD \$29 billion (2007) |
| 취급품목 | Grocery Items |
| 관심품목 | Ramen, Instant Noodles |
| 주소 | 1 President's Choice Circle |
| 주거래기업 | End Consumer |
| 공장 및 제조업체 | N/A |

- Loblaw Companies Limited ("Loblaw" or the "Company") is Canada's largest food distributor and a leading provider of general merchandise products, drugstore and financial products and services. Loblaw Companies Ltd.'s stores also operate under the names found on the banner displayed on the above right.
- It also offers Canada's strongest control label program, including the unique President's Choice, no name and Joe Fresh Style brands.
- Food is at the heart of its offering. Loblaw stores provide a wide, growing and successful range of products and services to meet the everyday household demands of Canadian consumers. In addition, President's Choice Financial services offer core banking, a popular Master Card®, auto, home, travel and pet insurance, Mobile phone services as well as the points loyalty program.
- This buyer may be interested in receiving information on all four items.

| 2. Elco Fine Foods | | |
|--------------------|-----------------------------|--|
| 담당자/직책 | Mr. Dan Beale/ Senior Buyer | |
| 전화번호 | 1-905-731-7337 | |
| 팩스 | 1-905-731-2391 | |
| 홈페이지 | N/A | |
| 이메일 | | |
| 업종 | Importer, Distributor | |
| 설립연도 | Unavailable | |
| 직원수 | 25 | |
| 연간매출액 | Unavailable | |
| 취급품목 | Grocery Items | |
| 관심품목 | Instant Noodles, Biscuits | |
| 주소 | 40 West Beaver Creek Road | |
| 주거래기업 | Mainstream Supermarkets | |
| 공장 및 제조업체 | N/A | |

- Elco Fine Foods is a medium-sized company with 25 employees and 2 offices in Ontario and Quebec.
- Elco Fine Foods is an importer and distributor of pre-packaged foods, specializing in baking needs and snack foods as well as a wide range of grocery items.
- Presently, this company does not have any instant noodle products, but is interested in receiving product information.
- Although this company has biscuits, they do not have any Asian biscuits, but sees potential for these products as well.

| 4. Wal-Mart Canada Inc. | |
|-------------------------|----------------------------------------------|
| 담당자/직책 | Mr. Kevin Lam/Ethnic Food Buyer |
| 전화번호 | 1-905-821-2111 x.4650 |
| 팩스 | 1-905-821-6368 |
| 홈페이지 | www.wal-mart.com, www.walmartfreshness.ca |
| 이메일 | |
| 업종 | Mass Merchandiser |
| 설립연도 | 1994 (In Canada) |
| 직원수 | 700 |
| 연간매출액 | Unavailable |
| 취급품목 | Mass Retailer |
| 관심품목 | Asian Food Products |
| 주소 | 1940 Argentia Road |
| 주거래기업 | End consumer |
| 공장 및 제조업체 | N/A |
| A | Mississauga |
| 주 | Ontario |
| 우편번호 | L5N 1P9 |

- Wal-Mart Canada Inc., is one of the largest mass retailers in Canada. Based in St. Louis, USA, Wal-Mart has taken the Canadian market by storm. They have opened more than 278 stores nationwide. Known for discount prices and excellent customer service, Wal-Mart has become a major retail chain in a very short period of time. In terms of product categories, Wal-Mart Canada Inc. offers Apparel, Automotive, Baby, Electronics, Entertainment, Food, for the Home, Health & Beauty, Jewellery & Watches, Office Supplies, Pets, Pharmacy, Outdoor Living, Sports, Toys and Vision products. Wal-Mart Canada also has 40 superstores across Canada which encompasses a supermarket.
- Kevin is the buyer responsible for all the ethnic foods in Canada. As per Kevin he is interested in Korean food products and therefore would like to further review any new opportunities.

| 5. Powell May Ltd. | |
|--------------------|------------------------------------|
| 담당자/직책 | Mr. Colin Glaysher/ Vice President |
| 전화번호 | 1-905-625-4000 |
| 팩스 | 1-905-625-9413 |
| 홈페이지 | www.powellmay.com |
| 업종 | Importer, Distributor |
| 설립연도 | 1945 |
| 직원수 | 30 |
| 연간매출액 | Unavailable |
| 취급품목 | Grocery Items |
| 관심품목 | Grocery Items |
| 주소 | 2475 Skymark Ave, Unit 1. |
| 주거래기업 | China, Turkey, Chile |
| 공장 및 제조업체 | N/A |
| 시 | Mississauga |
| 주 | Ontario |
| 우편번호 | L4W 4Y6 |

- Powell May International was established when A.S. May and C.B. Powell merged the Industrial Divisions of two long established food brokerage importing companies, A.S. May since 1917 and C.B. Powell since 1942. Powell May International represents some of the largest companies in their fields.
- This company supplies Canadian companies coast to coast. They also import products into Canada from overseas countries, such as China, Turkey and Chile.
- Their customers are manufacturers of sauces, condiments, frozen home meal replacements, dairies, ice cream manufacturers, snack food manufacturers, bakeries, and private label retail and re-packagers.
- Their customer base includes the largest multinational food companies.
- This buyer is interested in reviewing any information on all four items. Take note that this company does not focus on niche products, therefore although they may take a look at laver and kimchi products, there is a low probability that they may consider taking on a line.

| 6. T-Brothers Foods and Trading Co. | |
|-------------------------------------|----------------------------|
| 담당자/직책 | Mr. Sam G.O. Lee (이계오)/ 사장 |
| 전화번호 | 1-604-540-0306 |
| 팩스 | 1-604-540-0542 |
| 홈페이지 | www.t-brothers.com |
| 이메일 | N/A |
| 업종 | Importer, Retailer |
| 설립연도 | 1975 |
| 직원수 | N/A |
| 연간매출액 | N/A |
| 취급품목 | Asian Food Products |
| 관심품목 | Asian Food Products |
| 주소 | #100-88 Brigantine Dr. |
| 주거래기업 | Asian Supermarkets |
| 공장 및 제조업체 | USA, Korea, Mexico, China |
| ٨ | Coquitlam |
| 주 | British Columbia |
| 우편번호 | V3K 6Z6 |

회사연혁 및 회사정보

• 동사는 한인 교포가 운영하는 대형 한국식품 전문수입업체로 한국식품 및 기타 아시아국가산 제품을 취급하고 있으며, 한국식품점 및 동양계와 현지 식품점에 공급하고 있음. 전반적으로 동 조사보고서의 주요 품목들에 관심을 가지고 있음.

| 7. Pan Asian Food Ltd. | |
|------------------------|-----------------------|
| 담당자/직책 | 최진우/전무 |
| 전화번호 | 1-905-696-7711 |
| 팩스 | 1-905-696-7611 |
| 홈페이지 | N/A |
| 이메일 | |
| 업종 | Importer, Distributor |
| 설립연도 | 1971 |
| 직원수 | Unavailable |
| 연간매출액 | Unavailable |
| 취급품목 | Asian Food Products |
| 관심품목 | Asian Food Products |
| 주소 | 435 Ambassador Dr. |
| 주거래기업 | Asian Supermarkets |
| 공장 및 제조업체 | Korea |
| 시 | Mississauga |
| 주 | Ontario |
| 우편번호 | L5T 2J3 |

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- 현지 식품점에 공급하고 있음. 전반적으로 동 조사보고서의 주요 품목들에 관심을 가지고 있음.

| 8. Seoul Trading Corporation | |
|------------------------------|----------------------------------------|
| 담당자/직책 | Mr. Tim Chin (진용근)/ Purchasing Manager |
| 전화번호 | 1-604-727-7541 |
| 팩스 | 1-604-552-9301/1-604-552-9383 |
| 홈페이지 | N/A |
| 이메일 | N/A |
| 업종 | Importer |
| 설립연도 | N/A |
| 직원수 | N/A |
| 연간매출액 | N/A |
| 취급품목 | Asian Food Products |
| 관심품목 | Asian Food Products |
| 주소 | #1-1560 Broadway Street |
| 주거래기업 | Asian Supermarkets |
| 공장 및 제조업체 | Korea, China |
| ۸ | Coquitlam |
| 주 | British Columbia |
| 우편번호 | V3C 6E6 |

회사연혁 및 회사정보

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